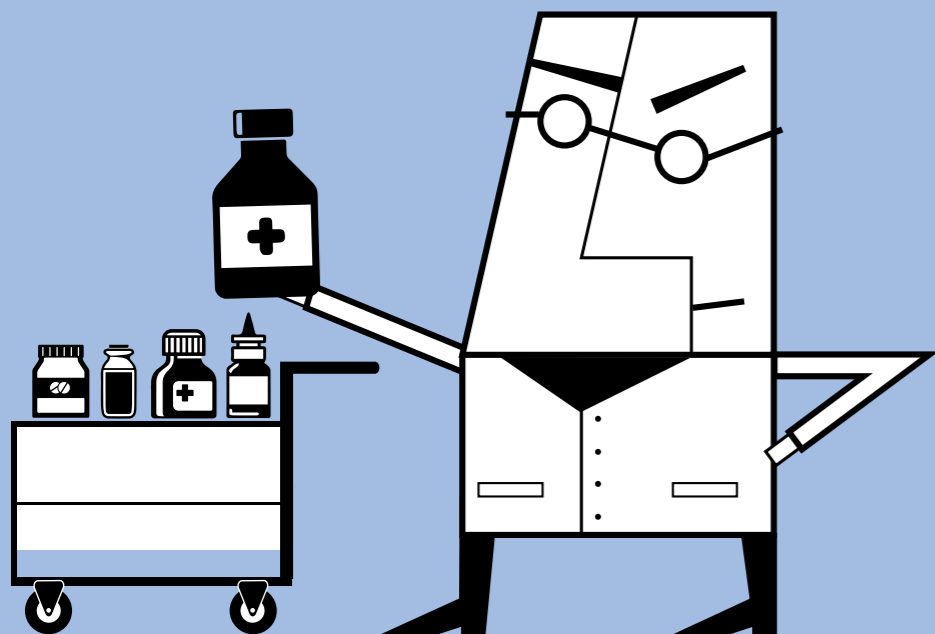


LEGAL SUPPORT
 FOR PROJECTS
 IN PHARMACEUTICALS
 AND HEALTHCARE

Law firm
 Pepeliaev Group



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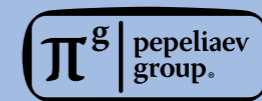
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ABOUT PEPELIAEV GROUP

- **Leading** Russian law firm
- **Integrated** legal support for business
- More than **160 lawyers**
- **19 practice areas and 7 industry groups**
- **7 offices:** Moscow, St Petersburg, Krasnoyarsk, Yuzhno-Sakhalinsk, Vladivostok, Beijing, Shanghai
- More than **1,500 clients** in various industries
- Over **50% of our clients are international companies and corporations**, many of which are implementing long-term investment projects in Russia
- **Our ratings:**



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OUR SERVICES



Clinical trials and registration issues



Localising manufacturing



Advertising and liaising with the professional community



Transactions with assets



Wholesale and retail trading



Legal support with regard to other matters

О ПРАКТИКЕ

>300 projects

in the last three years

>100 clients

the ten largest pharmaceutical companies among them

The practice is recommended by international and Russian independent ranking directories

CHAMBERS EUROPE

ПРАВО 300

Коммерсант.ru®

OUR CLIENTS



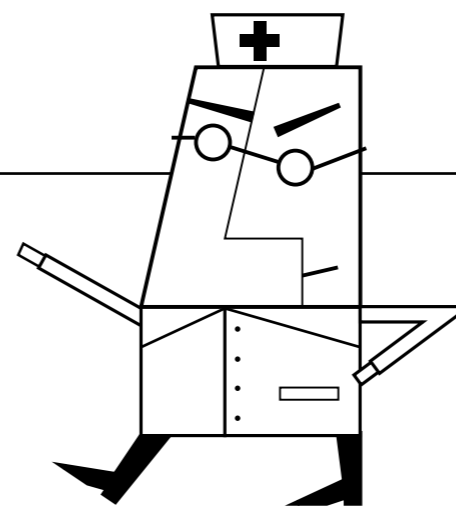
INTERACTION WITH OTHER PRACTICE AREAS

LIFE SCIENCES PRACTICE

- Tax advice & tax disputes
- Corporate law / M&A
- Commercial practice
- Antitrust regulation
- Dispute resolution and mediation
- Intellectual property and trademarks practice
- Employment and migration law practice
- Legal protection of information
- Customs law and foreign trade regulation
- Administrative law defence of business
- Criminal law defence of business
- Professional translation
- Legal GR and anti-corruption compliance
- Bankruptcy and anti-crisis protection of business practice

"ONE OF THE BEST RUSSIAN LAW FIRMS. THE LEGAL ASSISTANCE IS OF A HIGH QUALITY, WITH PRACTICAL ADVICE, EFFECTIVE DECISIONS AND A HIGHLY CLIENT-ORIENTED APPROACH".

Chambers Europe



SAMPLE PROJECTS

- Provided integrated legal support to a client in the context of a complicated project connected with the bad-faith registration of a medicine by a Russian pharmaceutical company. Our efforts enabled registration of the medicine in the name of our client.
- Tackled a number of complicated regulatory matters while providing legal support during the launch of an innovative medical product on the Russian market. Most of the issues had no clear-cut solution either in practice or in regulatory instruments and, therefore, the solution of such issues led to the establishment of regulatory precedents.
- Provided support during a transaction under which a foreign company purchased one of the largest Russian pharmaceutical companies. Within the project we conducted a regulatory check of the portfolio of medicines, then devised financing mechanisms and structured the transaction.
- Provided legal support in the day-to-day operations of two biotech start-ups. The tasks completed included the following: ensuring that all agreed corporate governance procedures were implemented properly; devising a number of internal documents of the company; and advising on the import of chemical agents, pre-clinical and clinical trials, the transfer of foreign technologies, the obtaining of grants as well as on complex budgetary and legal aspects of performing and terminating state contracts.
- Provided support to one of the world's largest pharmaceutical companies performing clinical trials in Russia: devised legal recommendations for patients to participate in them as well as mechanisms of conducting clinical studies in relation to a medicine the use of which is closely related to a specific medical product.
- Advised one of the world's ten largest pharmaceutical companies on a broad spectrum of issues concerning its current activities: interaction with distributors, amending the commercial policy, important aspects of the circulation of orphan medicines as well as legal nuances of the circulation of medicines in the markets of some former USSR countries.
- Conducted a large number of antitrust audits in relation to the activities of pharmaceutical companies, tapping into our wealth of knowledge concerning the specifics of business in this industry on the Russian market. As a result, our lawyers successfully drew on their knowledge of the main antitrust risks and ways of preventing them when providing support during a range of audits conducted by the Russian Federal Antimonopoly Service in relation to pharmaceutical companies, and, subsequently, during litigation involving the regulator's decisions being contested.
- Advised a client in relation to the tax implications and risks pertaining to a contract for the manufacturing and sale of a medicine within a group of affiliated companies, taking into account the actual distribution of functions and pharmaceutical licences. Based on the results of this work, we proposed an option for structuring the relationships with the minimum of tax risks, which did not violate the requirements of legislation on the circulation of medicines.