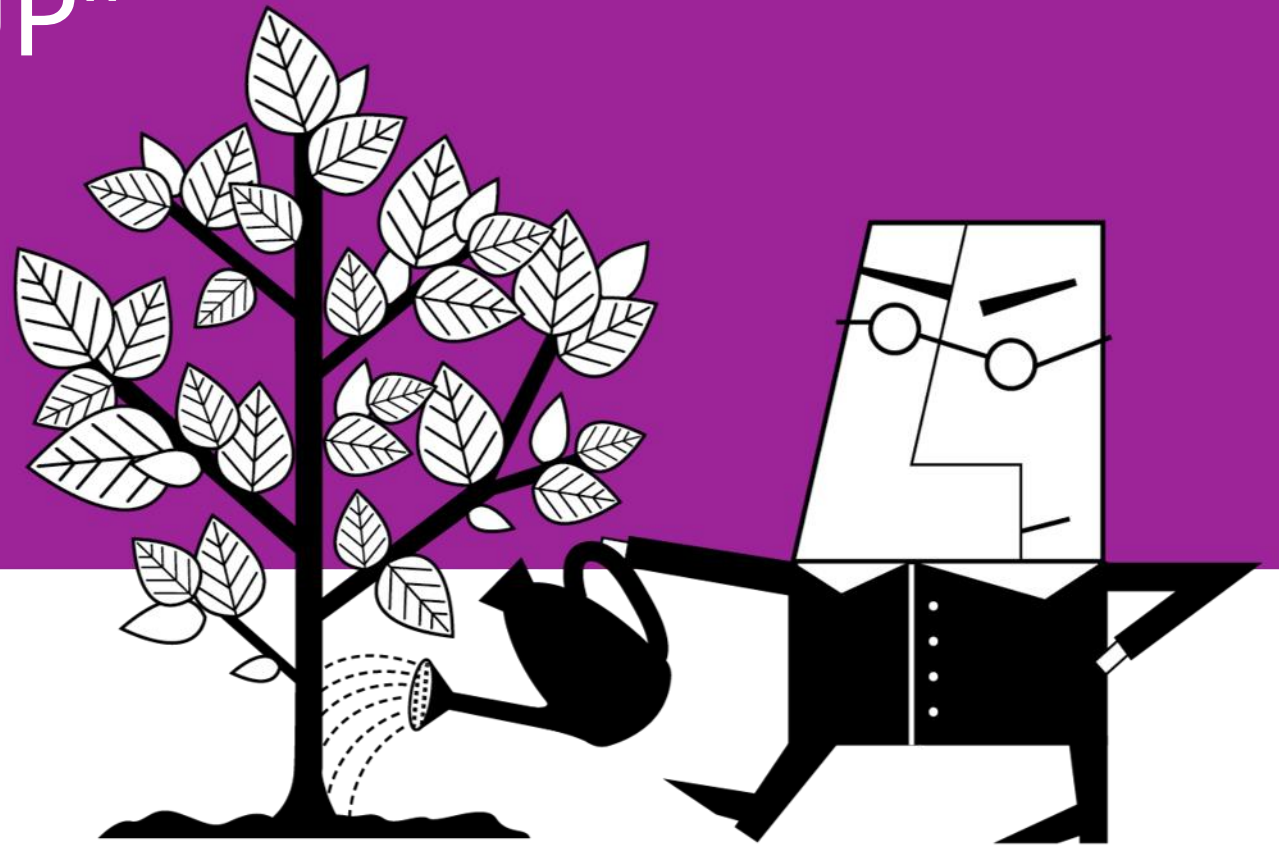




# LAW FIRM “PEPELIAEV GROUP”



# About the firm

A leading Russian law firm offering the full range of legal services.

## Lawyers

160

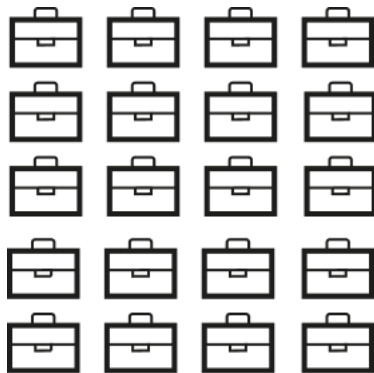


Our lawyers include 2 Doctors of Laws and 18 PhDs in Law.



## Clients

2000



## Office

6

Moscow  
St Petersburg  
Nizhnekamsk  
Krasnoyarsk  
Vladivostok  
Dubai

## Developing Eastwards

- Chinese Desk
- Korean Desk
- Middle East Desk

## Ratings



CHAMBERS EUROPE

CHAMBERS GLOBAL

IFLR1000

Best Lawyers



PRO банкротство

Expert

# Geographical coverage

## Chinese Desk

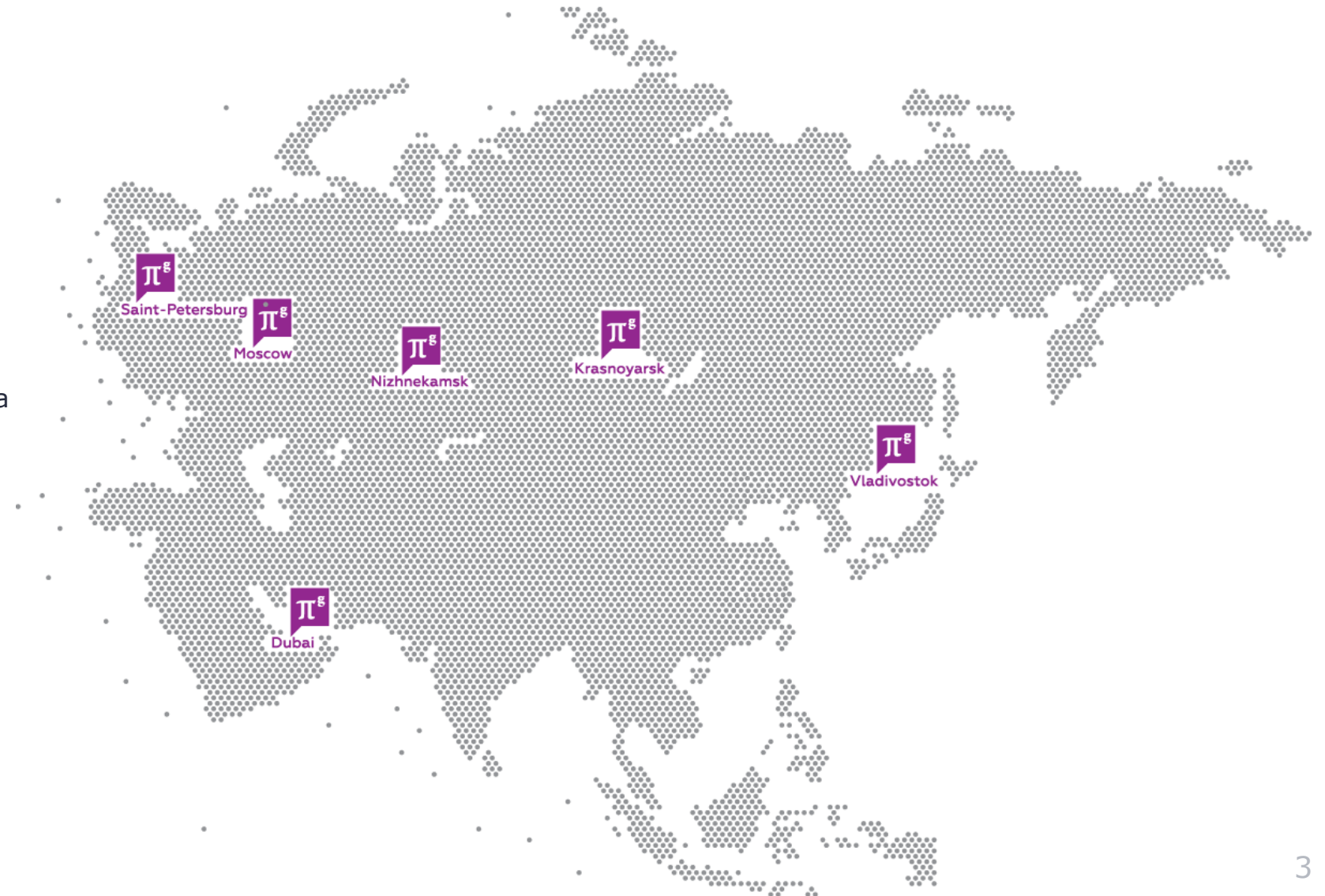
- Support for Chinese investors in Russia and for Russian investors in China.
- We have strategic partners on the Chinese market.
- Comprehensive legal support.

## Korean Desk

- Legal advice to Korean companies in Russia and to Russian investors in Korea.

## Middle East Desk

- Providing services that involve tax structuring and tax advice in the UAE and in Persian Gulf countries.



# Services



Tax advice & tax disputes



Administrative law defence of business



Banking and finance practice



Bankruptcy



Family and inheritance law



Employment and migration law



Customs law and foreign trade regulation



Currency regulation and currency control



International litigation and arbitration



Corporate law / M&A



Antitrust regulation



Dispute resolution and mediation



Criminal law defence of business



Legal protection of information



Real estate & construction



Intellectual property and trademarks



Environment



Telecommunications, media and IT



Digital group



Life sciences

# Tax Law and Tax Disputes



Pepeliaev Group is number one for tax law in all international and domestic legal ratings, including Chambers and Partners, The Legal 500, Best Lawyers, International Tax Review, IFLR1000, and PRAVO 300.



The average professional experience of the tax lawyers at Pepeliaev Group is 15 years, with junior associates having more than 4 years. The aggregate experience of all tax lawyers in the company is 955 years.



Pepeliaev Group represents Taxand in Russia. Taxand is a global network uniting leading tax advisers around the world.



More than 50 lawyers of the firm specialise in tax law. Of these, 9 are partners and senior partners.



61% of the total number of our lawyers are graduates from the best national universities and colleges, including Moscow State University, Moscow State Institute of International Relations (known by the Russian acronym MGIMO), Kutafin Moscow State Law University, Moscow University of Finance and Law, Higher School of Economics, and St Petersburg State University.



12 successful tax cases in the Russian Constitutional Court in favour of our clients, with 12 more cases in which our lawyers acted as experts (further to an invitation of the Constitutional Court). More than 1,000 cases in other courts.

## Services

- Tax dispute resolution, representing companies in court.
- Tax advice.
- Tax monitoring.
- Advising on applying transfer pricing legislation.
- Advising on applying legislation regarding controlled foreign companies.
- Developing and implementing a system of tax compliance.
- Advising on bookkeeping and tax accounting.
- Identifying tax risks and overpayments.
- Compiling digests of case law relating to tax disputes.

# Tax Law and Tax Disputes



**Sergey Pepeliaev**

Managing Partner,  
PhD in Law

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**Rustem Ahmetshin**

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**Ivan Khamenushko**

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**Sergey Savseris**

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**Andrey Tereschenko**

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**Leonid Kravchinsky**

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Head of Tax Practice Group

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# Tax Law and Tax Disputes



**Natalia Kovalenko**

Partner, Head of Cross-Sectoral Group, PhD in Law

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**Ksenia Litvinova**

Partner

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**Egor Lysenko**

Head of Siberian Office

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**Narine Khachatryan**

Head of Tax Practice,  
PhD in Law

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**Olga Baranova**

Head of Tax Audit  
and Accounting Advisory Group

[o.baranova@pgplaw.ru](mailto:o.baranova@pgplaw.ru)



# Foreign Currency Regulation and Control



Ever since the firm was founded, Pepeliaev Group has had a dedicated team of experts in currency legislation.



Our experts in foreign currency regulation are also experts in taxation.



Our lawyers issue help our clients to overcome administrative barriers, and reduce the risks of confiscatory fines being accrued, of currency profits being lost and of criminal liability being imposed without any grounds for this.



Being a member of international associations of law firms TerraLex and Taxand, Pepeliaev Group is able to address complex tasks.

## Services

- Advising legal entities and individuals on foreign currency legislation.
- Analysing transactions to identify the risks of non-compliance with foreign currency legislation.
- Developing and adjusting internal currency control systems.
- Providing legal support in disputes with regulatory authorities.
- Compliance.
- Providing legal support in executing so-called 'transaction passports', as well as accounting records and accounts for currency control purposes.
- Defending clients in administrative cases, including criminal cases with a foreign currency element.
- Appealing against fines.



# Foreign Currency Regulation and Control



**Ivan Khamenushko**

Senior Partner,  
PhD in Law

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**Alexander Kosov**

Partner,  
PhD in Law

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Thomson Reuters®  
STAND-OUT LAWYER 2023



**Natalia Travkina**

Head of Group, Administrative  
Law Defence of Business  
PhD in Law

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**Elena Ovcharova**

Counsellor,  
LLD

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The practice includes 2 partners and 12 lawyers.



Our Corporate Law / M&A Practice is recommended by leading independent international ratings: Право 300, Chambers Europe, The Legal 500, Best Lawyers, IFLR1000.



The development and streamlining of holding structures accounts for the bulk of our work.



Our lawyers have a long track record of participating in multi-jurisdictional projects.



The lawyers of the practice are involved on a regular basis in legislative drafting and acting in the capacity of experts.

## Services

- Preparing for and providing legal support in M&A transactions.
- Due diligence of assets.
- Providing legal support in the opening, reorganisation and restructuring of a business and its assets.
- Analysing and developing new management and ownership models and structuring the relationship of business partners.
- Providing support to clients at all stages of investment projects.
- Representing clients in corporate conflicts.
- Providing legal support for various aspects of business regarding corporate legislation.
- Providing legal support for the issuing of and for transactions with securities.
- Approving transactions with Federal executive authorities and the Government Commission under the Russian Ministry of Finance within the framework of counter-sanctions restrictions.
- Providing legal support in projects associated with the relocation and redomiciliation of business.
- Preparing commercial contracts, making a legal audit of contracts, and assessing risks associated with the conclusion, performance and termination of contracts.



**Ilya Bolotnov**

Partner

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**Nikolay Solodovnikov**

Partner

[n.solodovnikov@pgplaw.ru](mailto:n.solodovnikov@pgplaw.ru)



Ilya specialises in corporate and contract law. For over 25 years, he has been advising Russian and international clients on how to invest in Russian businesses, on how business is done in Russia, and specifically on M&A transactions. This has covered the subtleties of commercial and contractual law, various cross-border projects and antimonopoly regulation (relating to the acquisition of assets, the restructuring of businesses and the integrated structuring of contractual relationships in Russia).

#### **WHAT THEY SAY**

Large corporate practice now raising its reputation in the area of M&A transactions (Chambers Europe).

Nikolay predominantly specialises in corporate law. For over 20 years he has been advising foreign and Russian clients on corporate law and mergers and acquisitions, issues relating to corporate reorganisation, transformations, conflicts between shareholders, and corporate governance, as well as on structuring all types of legal entities and holding structures in Russia.

He also focuses on developing the digital field. In particular, he supervises the work of the cross-sectoral Digital Economy Support Group and the development of projects in Legal Tech, while he coordinates issues of a company's internal automatization.

#### **WHAT THEY SAY**

Lawyers of the corporate practice “provide pragmatic recommendations based on their knowledge of the local specifics” (Chambers Europe).



## Sergey Spasenov

Senior Partner,  
Head of St Petersburg Office

[s.spasenov@pgplaw.ru](mailto:s.spasenov@pgplaw.ru)



Sergey has over 25 years of experience in advising on corporate law and M&A, business restructuring and reorganizing. As a head of St. Petersburg office he supervises major M&A deals, real estate transactions, and provides advice and support industrial and infrastructure projects.

### WHAT THEY SAY

“Sergey Spasenov is a well-known name in St Petersburg's legal market. He oversees the corporate team and leads on corporate structuring and M&A mandates” (Chambers Europe).



## Anatoly Mashkov

Head of Corporate  
Law Group

[a.mashkov@pgplaw.ru](mailto:a.mashkov@pgplaw.ru)

Anatoly has been specialising in corporate and civil law for 14 years.

He advises clients on general matters of corporate law, including: creating, reorganising and liquidating entities of various legal forms; setting up and supporting the activities of joint ventures and representative offices of foreign companies in Russia; and advising on corporate governance and other aspects of corporate law.

### WHAT THEY SAY

“A brilliant team of corporate lawyers who mainly advise on general commercial and tax issues” (Chambers Europe).

# Antimonopoly Regulation



Significant experience in cases involving the Federal Antimonopoly Service of Russia (FAS Russia) and the Eurasian Economic Commission as well as in handling violations of the law on foreign investments in strategic sectors.



Implemented over 1,500 projects. Strongly focused on antitrust investigations.



The first full-fledged antitrust compliance system on the market.

## Services

- Providing support during antitrust audits.
- Representing clients before the Federal Antimonopoly Service, the Eurasian Economic Commission and courts.
- Advising on compliance with antitrust legislation.
- Obtaining approvals of transactions with legal entities and individuals from 'hostile' jurisdictions of the Government Commission on Monitoring Foreign Investment.
- Advising and settling disputes in the state procurement under Federal Laws No. 44-FZ, 223-FZ and 275-FZ.
- Advising on advertising legislation.
- Holding training sessions for maintaining compliance with antitrust legislation.
- Performing antitrust audits and developing antitrust compliance systems.
- Obtaining approval for transactions and other actions with the Russian Federal Antimonopoly Service and with the Governmental Commission on Monitoring Foreign Investment.
- Providing legal support in the automation of antitrust compliance based on the Transparent Deal platform.



Actively involved in developing and discussing amendments to antitrust legislation.



Regularly organise discussions with FAS Russia, the Eurasian Economic Commission, the Russian Supreme Court, the business community and experts.



100% of transactions have been approved as part of control over economic concentration and foreign investments in strategic sectors.

# Antimonopoly Regulation



**Elena Sokolovskaya**

Partner,  
Head of Antitrust Practice

[e.sokolovskaya@pgplaw.ru](mailto:e.sokolovskaya@pgplaw.ru)



Elena has been focusing on antitrust legislation for over 25 years. She has a vast experience of representing clients before the Russian Federal Antimonopoly Service (FAS), Eurasian Economic Commission and courts in all matters within the competence of the FAS of Russia and the Eurasian Economic Commission. She is a member of the Association of Antitrust Experts and of the non-commercial partnership Competition Support Association in the CIS.

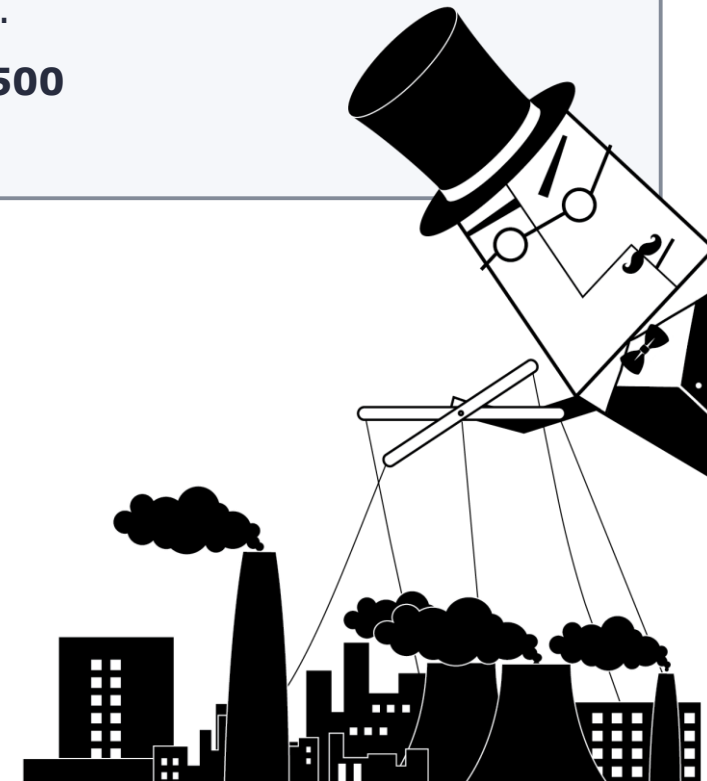
Elena got her Postgraduate Diploma in European Competition law at the King's College (London).

## WHAT THEY SAY

Chambers Europe: "The practice specialises in interacting within the industry; sources note the 'excellent organisation of conferences and workshops involving representatives of regulatory bodies'".

HIGH PROFESSIONAL LEVEL, EXTENSIVE SPECIALISED KNOWLEDGE, AWARENESS OF CURRENT TRENDS AND TRENDS IN THE AREA OF STATE REGULATION, STRONG COMMUNICATION WITH CLIENTS AND REGULATORS.

**THE LEGAL 500**





There are 10 lawyers in our Real Estate Practice.



For the past three years the Practice's lawyers have succeeded in implementing around 500 projects.



The most expensive deal which the Real Estate Practice of Pepeliaev Group has handled was valued at USD 700 million.

## Services

- Providing full-fledged legal support for construction and investment projects.
- Structuring transactions with land and real estate.
- Due diligence of target assets.
- Providing legal support for lease transactions.
- Representing clients in litigation, including disputes to challenge cadastral value.
- Advising clients on environmental regulation.
- Participating in drafting and supplementing Russian legislation.

## Lawyers of the Real Estate Practice:

- contributed to drafting legislative amendments to the Russian Land Code and the Russian Town-Planning Code;
- provided integrated legal support in the drafting of amendments to Russian legislation aimed at developing the infrastructure required for the 2018 FIFA World Cup;
- were involved in the drafting of legislative amendments to the Law on Transactions with Agricultural Land and the Law on the Russian Continental Shelf.

# Real Estate and Construction



**Alexey Konevsky**

Partner

[a.konevsky@pgplaw.ru](mailto:a.konevsky@pgplaw.ru)



Alexey specialises in real estate, construction and land law.

He has significant experience in supporting investment projects in various industries and transactions with real estate (including due diligence, structuring deals, and drafting contracts). He advises clients across these specialist areas.

Alexey also defends clients in courts in civil law and public law disputes over real estate, construction and investment projects.

## WHAT THEY SAY

According to independent international rating of law firms The Legal 500, Alexey Konevsky is a recommended lawyer in land law, real estate and construction in Russia.



**Natalia Stenina**

Partner,  
PhD in Law

[n.stenina@pgplaw.ru](mailto:n.stenina@pgplaw.ru)



Natalia specialises in real estate, corporate law, and energy law and environment protection. She has a vast experience in providing legal support to foreign and Russian clients.

Natalia's professional experience is over 15 years and includes legal support in real estate transactions, structuring transactions in Russian and in the CIS countries, establishing joint ventures, providing legal support in investment projects, and advising clients on a wide range of issues associated with the exploration and development of the largest deposits of oil, gas and other types of minerals. Natalia has significant experience in advising clients regarding the implementation of construction projects.

## WHAT THEY SAY

"Clients recommend a 'tough negotiator' Natalia Stenina, one of the heads of the real estate practice" (The Legal 500).



# Dispute Resolution and Mediation Practice



14 lawyers in the team.



The team provides services to clients in Russia and foreign jurisdictions.

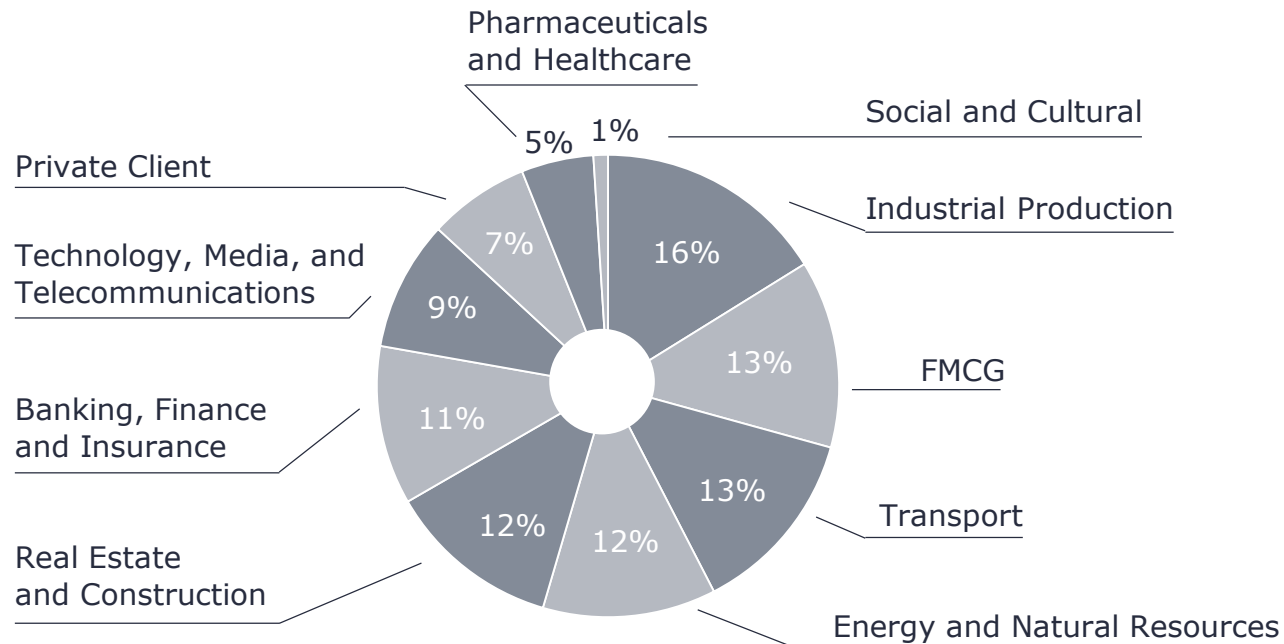


Around 15% of disputes are resolved at the pre-trial stage.



More than 90% of disputes are resolved in favour of our client.

## Our clients per Industry



## Services

- Pre-trial settlement and mediation.
- Litigation.
- Disputes in foreign courts. Arbitral proceedings. International commercial arbitration.
- Legal risk management.
- Enforcement proceedings: providing legal support with respect to enforcement of court awards.

# Dispute Resolution and Mediation Practice



**Yuri Vorobyev**

Partner

[y.vorobyev@pgplaw.ru](mailto:y.vorobyev@pgplaw.ru)



Yuri specialises in resolving commercial disputes and, for over 25 years, he has been providing legal support to clients when conflicts that have to be settled in court either occur or are threatened. He has a significant track record of settling disputes out of court.

## WHAT THEY SAY

Pepeliaev Group's team of "well-qualified professionals" is "extremely competent in the litigation sphere", providing "smooth, fast and flexible assistance at a reasonable price" (The Legal 500).



**Sergey Spasenov**

Senior Partner,  
Head of St Petersburg office

[s.spasenov@pgplaw.ru](mailto:s.spasenov@pgplaw.ru)



Sergey has over 25 years of experience in advising on corporate law and M&A, business restructuring and reorganizing. As a head of St. Petersburg office he supervises major M&A deals, real estate transactions, and provides advice and support industrial and infrastructure projects.

Having extensive practical experience of government relations, Sergey represents clients during strategically important negotiations and solving business tasks of high priority that require the approval or involvement of the relevant governmental bodies.

## WHAT THEY SAY

"Sergey is a wonderful negotiator; we appreciate his invariably constructive approach to solving any issue and ability to propose options that satisfy both parties" (Chambers Europe).

# Bankruptcy and Anti-Crisis Protection of Business Practice



The practice handles over 100 projects annually.



The lawyers of the practice have helped to preserve transactions and assets worth more than RUB 30 billion.



The lawyers of the practice are constantly involved in legislative drafting and acting in the capacity of experts.



Ratings of the Bankruptcy and Anti-Crisis Protection of Business Practice: IFLR1000, Chambers and Partners, The Legal 500, Pravo.ru-300.



More than 200 expert articles and comments in the media within the last 5 years.



In 2022 we successfully defended the interests of resource supply companies in the Russian Constitutional Court.

## Services

- Managing a company's insolvency risks.
- Providing legal support in auctions to sell assets being realised in bankruptcies.
- Business restructuring.
- Assessing a company's compliance risks and issuing recommendations on how corporate procedures should be arranged.
- Representing clients in insolvency(bankruptcy) cases.
- Providing comprehensive legal support to clients in cross-border insolvency(bankruptcy) proceedings.
- Offering administrative and criminal law defence of business with regard to the requirements of insolvency legislation.

# Bankruptcy and Anti-Crisis Protection of Business Practice



**Yulia Litovtseva**

Partner,  
PhD in Law

[y.litovtseva@pgplaw.ru](mailto:y.litovtseva@pgplaw.ru)



Yulia specialises in the anti-crisis protection of business. For more than 30 years, she has been providing legal support to clients in bankruptcy cases. Her PhD thesis was dedicated to bankruptcy issues. Yulia has sound experience of handling management risks, settling bad debts, assisting with and defending transactions and controlling persons in court, including during mediation procedures.

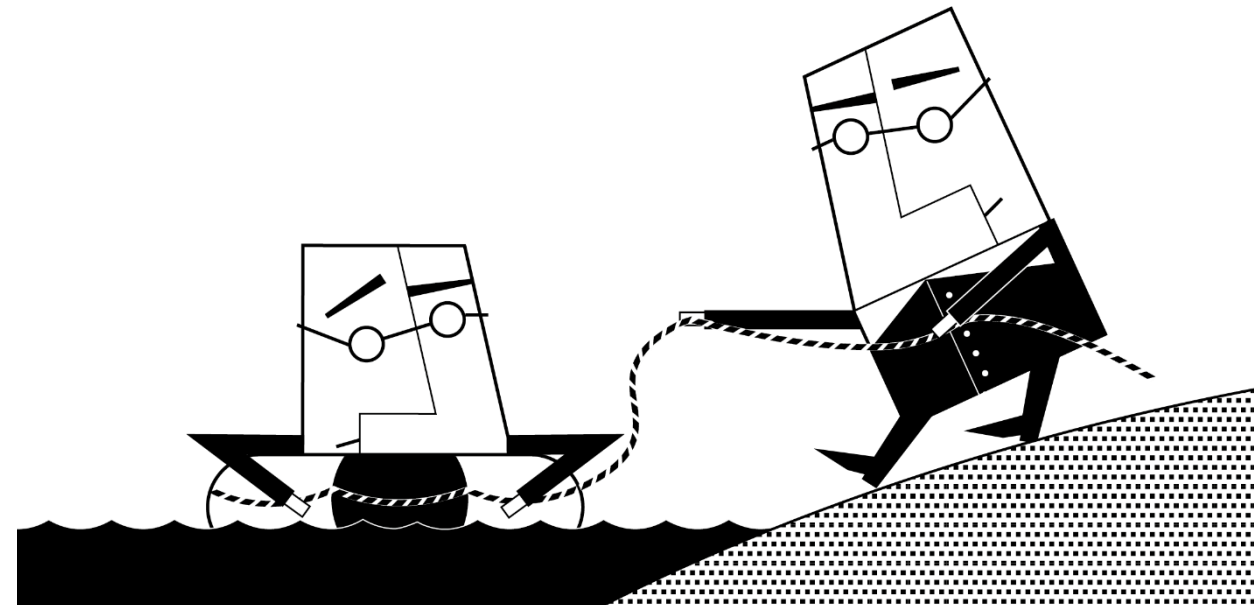
Her professional experience includes having served as a bankruptcy judge of the Kaluga Region State Commercial Court for almost a decade, working as an attorney-at-law for around 15 years and heading the Bankruptcy and Anti-Crisis Protection of Business Practice.

## WHAT THEY SAY

"Yulia Litovtseva is super-professional in handling bankruptcy cases" (IFLR1000).

CLIENTS APPRECIATE THE LAWYERS' APPROACH, WITH ONE SAYING THEY CAN "EVALUATE LEGAL RISKS AND HAVE THE ABILITY TO FIND THE RIGHT SOLUTION IN DIFFICULT SITUATIONS."

**CHAMBERS EUROPE**



# International Litigation and Arbitration Practice



We work closely with foreign partners in those cases when the contractual relationships of the parties are governed by foreign substantive law, but the proceedings take place in Russia; or, on the other hand, when a dispute is to be resolved abroad based on the provisions of Russian law.



The practice's team is experienced in conducting cases in such famous arbitration centres and major arbitral tribunals.



Lawyers of the Practice represent clients in ad hoc arbitration, applying both Russian and foreign substantive law.

## Services

- Protecting clients when disputes are considered in Russian arbitral tribunals and international commercial arbitration courts in Russia as well as abroad (institutional arbitration and ad hoc arbitration).
- Providing legal support in court proceedings in Russian and foreign state courts, and in international commercial arbitration proceedings in Russia and in foreign jurisdictions, where provisions of Russian and foreign substantive law are being applied.
- Having awards of Russian state courts and arbitral awards made in Russia recognised and enforced in foreign jurisdictions, as well as having foreign court decisions and arbitral awards recognised and enforced in Russia.
- Advising clients on agreeing, in contractual relationships, on dispute resolution procedures and the choice of applicable substantive law.

# International Litigation and Arbitration Practice



**Yuri Vorobyev**

Partner

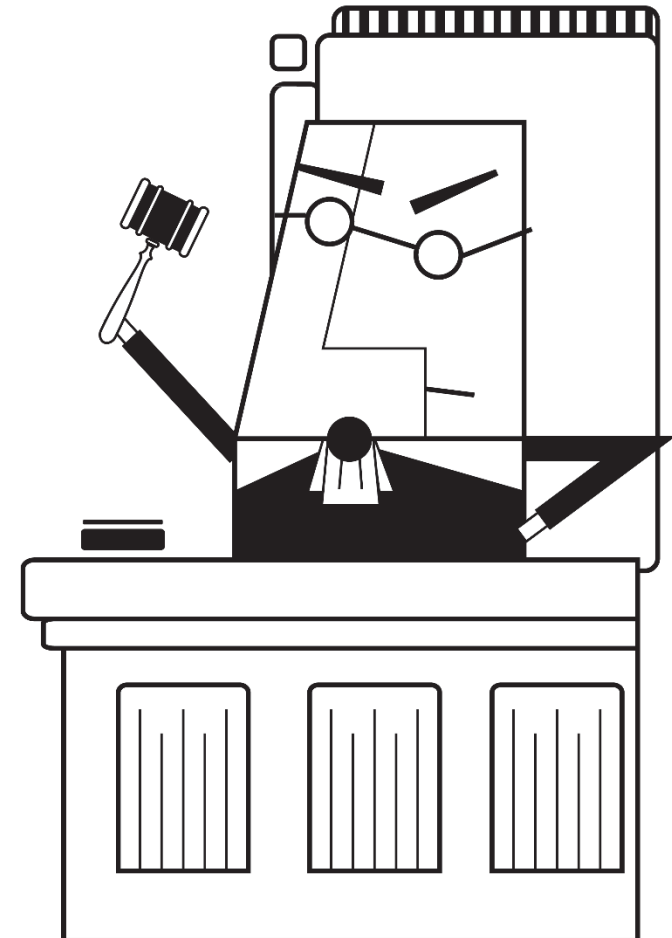
[y.vorobyev@pgplaw.ru](mailto:y.vorobyev@pgplaw.ru)



Yuri specialises in resolving commercial disputes and, for over 25 years, he has been providing legal support to clients when conflicts that have to be settled in court either occur or are threatened. He has a significant track record of settling disputes out of court.

## WHAT THEY SAY

Pepeliaev Group's team of "well-qualified professionals" is "extremely competent in the litigation sphere", providing "smooth, fast and flexible assistance at a reasonable price". (The Legal 500).



# Administrative Law Defence of Business



In disputes with state authorities, we obtain a favourable outcome in 85% of cases.



We have a record of obtaining documents and having them reissued in 100% of cases when PG's lawyers are involved.



Pepeliaev Group lawyers are constantly involved as independent experts in assessing federal and regional initiatives designed to regulate various branches of the economy.

## Services

- Defending clients in cases concerning administrative offences.
- Providing legal support during inspections by state and municipal authorities.
- Legal expert review of actions and decisions of administrative authorities.
- Appealing against unlawful regulations, acts, and decisions of government authorities.
- Advising on administrative relations with public authorities.
- Providing legal support in obtaining licences and other permits and approvals.
- Providing legal support for administrative cases before executive authorities and local administrations.
- Assessing administrative law risks for business projects and transactions.
- Participating in drafting legislation and issuing expert opinions.
- Preparing analytical overviews of the decisions of administrative and judicial bodies in relation to cases arising from the administrative relationship of business with executive state authorities.

# Administrative Law Defence of Business



**Yuri Vorobyev**

Partner

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**Sergey Taut**

Expert

[s.taut@pgplaw.ru](mailto:s.taut@pgplaw.ru)

Yuri specialises in resolving commercial disputes and, for over 25 years, he has been providing legal support to clients when conflicts that have to be settled in court either occur or are threatened. He has a significant track record of settling disputes out of court.

## WHAT THEY SAY

Pepeliaev Group's team of "well-qualified professionals" is "extremely competent in the litigation sphere", providing "smooth, fast and flexible assistance at a reasonable price". (The Legal 500).

Sergey specialises in matters that relate to safeguarding entrepreneurs from unlawful criminal and administrative prosecution applying tools of social and state agencies for the protection of the rights of business.

He advises clients on preventing and counteracting hostile takeover attacks on their businesses, including corporate and B2B conflicts in which state authorities are involved.

## WHAT THEY SAY

Sergey has been awarded a certificate of honour from the Russian Presidential Business - Ombudsman *For Contributing to the Development of Institutions for the Protection of Entrepreneurs' Rights*; a certificate of honour of the Council of Europe Programme Office in Russia *For a Personal Contribution*; and an acknowledgement from the Law Department of the Higher School of Economics *For Legislative Initiatives Aimed at Securing Entrepreneurs' Rights*.



# Administrative Law Defence of Business



## Natalia Travkina

Head of Group, Administrative Law  
Defence of Business,  
PhD in Law

[n.travkina@pgplaw.ru](mailto:n.travkina@pgplaw.ru)



Natalia specialises in administrative law support for business and for over 20 years she has been providing legal assistance to clients with respect to compliance with administrative procedures when disputes with state authorities either occur or are threatened.

She has substantial experience in resolving conflicts both out of court and through court proceedings.

### WHAT THEY SAY

“The team explains and offers an intelligible interpretation of Russian legislation as well as practical solutions to legal issues” (Chambers Europe).



## Elena Ovcharova

Counsellor,  
LLD

[e.ovcharova@pgplaw.ru](mailto:e.ovcharova@pgplaw.ru)



Elena specialises in dealing with public authorities, providing legal support to clients during state supervisory measures (inspections), handling cases concerning administrative offences, and representing clients in administrative disputes. She has vast experience in resolving disputes out of court and settling conflicts with the administrative authorities as well as in handling all types of administrative cases in Russian courts of different levels.

### WHAT THEY SAY

Clients say that “the team works very quickly and is ready to help at any time under any circumstances” (Chambers Europe).

# Banking and Finance Practice



Deep theoretical and practical knowledge in all branches of law, many years of experience in consulting and litigation.



The practice handles over 30 major projects annually.



Banking and Finance Practice ratings: The Legal 500, IFLR1000, PRAVO-300.



63% of the practice's clientèle are banking and financial institutions.

## Services

- Providing legal support for the financing of transactions on the part of credit institutions and their clients.
- Providing legal support during the restructuring of obligations arising out of loan agreements.
- Providing legal support when credit and other financial institutions are founded, acquired and reorganised, and their activities are regulated.
- Advising on anti-sanctions legislation and providing legal support when the necessary permissions are received.
- Providing legal support with respect to operations conducted on a securities market.
- Advising on insurance-related matters.

# Banking and Finance Practice



**Lidia Gorshkova**

Head of Banking  
and Finance Practice

[l.gorshkova@pgplaw.ru](mailto:l.gorshkova@pgplaw.ru)



Lidia specialises in the legal regulation of banking activities.

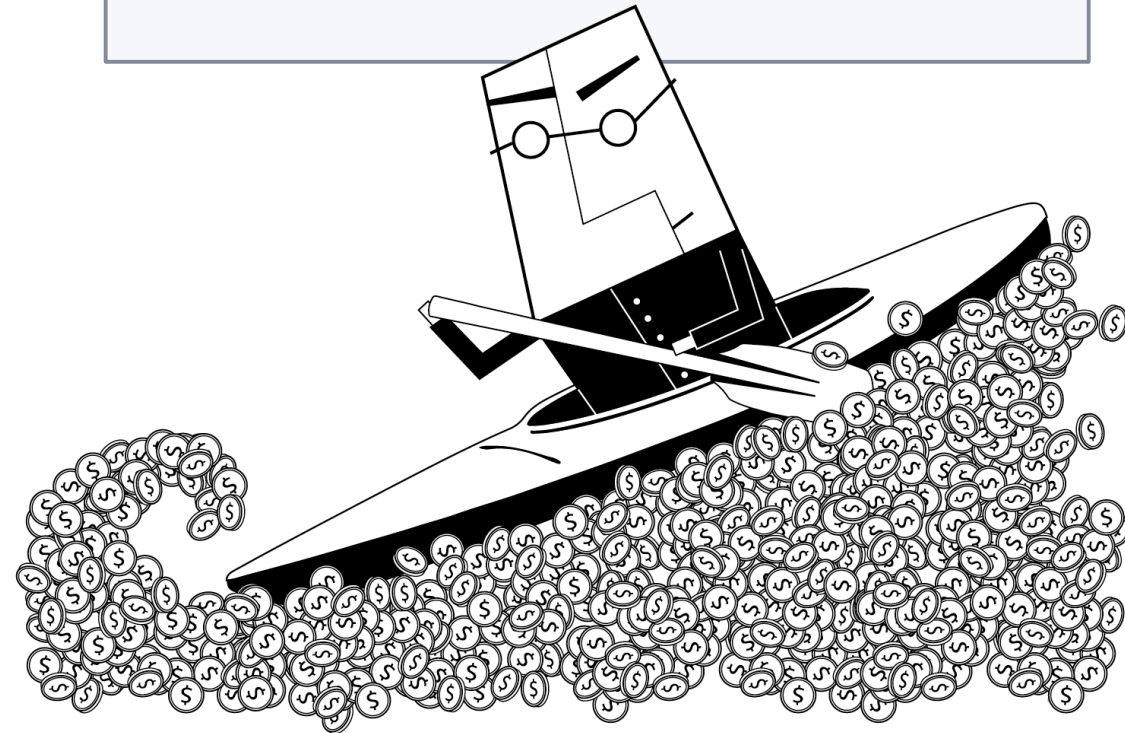
She advises on matters connected with mergers and acquisitions of credit institutions, conducts due diligence, advises on structuring transactions, and provides support during such transactions.

She has significant experience of advising clients on different issues including the regulation of credit institutions' activities by authorised state bodies as well as acquiring and reorganising credit organisations and providing legal support for their operations.

## WHAT THEY SAY

Experts of Pepeliaev Group's banking practice "are able to deliver an extremely professional approach. And the best part of it is that it is both time and cost efficient" (IFLR1000).

THE EXPERTS OF PEPELIAEV GROUP'S BANKING PRACTICE ARE ABLE TO DELIVER AN EXTREMELY PROFESSIONAL APPROACH. AND THE BEST PART OF IT IS THAT IT IS BOTH TIME AND COST EFFICIENT.



# Intellectual Property and Trademarks Practice



Valentina Orlova – member of the Academic and Advisory Council under the IP Court\*. Member of the IP Committee at the Russian Union of Industrialists and Entrepreneurs. Member of the Public Council of Rospatent. Arbitrator of the Board of the AC\*\* at the Union of Industrialists and Entrepreneurs, as well as Arbitrator at the RAC\*\*\*.



The practice implements approximately 200 projects every year.



Preparing answers on a regular basis to inquiries of IP Court\* (more than three inquiries per year).



Actively participates in refining legislation as part of working groups of Russia's Federation Council, the Council of the Eurasian Economic Commission, Rospatent, the Ministry of Economic Development, the Ministry of Sport, the IP Court, and Rospatent's Public Council.



Developed a specific procedure for using and protecting FIFA's intellectual property when the 2018 World Cup was organised and staged in Russia.

## Services

- Protecting rights to the results of intellectual activity and means of individualisation.
- Devising strategies for clients with regard to obtaining legal protection for IP items, managing the rights obtained and protecting rights to IP items.
- Preparing internal regulations and draft agreements for the disposal of exclusive rights (franchise agreements, licence agreements, agreements for the disposal of property, agreements for the creation and distribution of rights to copyright items including software and so on).
- Providing support to clients during litigation in the IP Court to have the legal protection of trademarks terminated early.
- Providing assistance with document management for different IP items in Rospatent and the International Bureau of the World Intellectual Property Organisation (WIPO); representing clients in administrative disputes before Rospatent's Chamber for Patent Disputes.
- Representing clients in concluding, performing and terminating contracts to use an exclusive right to intellectual property items.
- Protecting rights in the context of domain disputes, disputes for motion picture companies, publishing houses and other disputes in copyright and related rights.

\* The Court for Intellectual Property Rights

\*\*Arbitration Centre

\*\*\*Russian Arbitration Centre

# Intellectual Property and Trademarks Practice



## Valentina Orlova

Partner  
Head of IP and Trademark Practice Patent Attorney  
Patent Expert  
Doctor of Laws

[v.orlova@pgplaw.ru](mailto:v.orlova@pgplaw.ru)



Valentina has been specialising in IP issues and provides clients with assistance in relation to copyright, software programs, databases, patent law, selective breeding achievements, and means of identification for over 25 years.

When giving advice, she focuses in particular on devising strategies for the legal protection and security of the intellectual property of client companies, ensuring that know-how is secure and protected, introducing commercial confidentiality regimes, and distributing and securing the rights to intellectual property and means of identification under various contracts.

### WHAT THEY SAY

Every year, Valentina is awarded the IP Star rating for trademarks - the highest award of Managing Intellectual Property. She is recognised as one of the best experts in Russia (Gold) in the individual rating of the World Trademark Review – 1000.

**VALENTINA ORLOVA IS A HIGHLY REGARDED IP LAWYER WITH BROAD EXPERIENCE IN A VARIETY OF IP MATTERS AND A PRIMARY FOCUS ON NON-CONTENTIOUS CONSULTANCY. SHE HANDLES TRADE MARK, PATENT AND INDUSTRIAL DESIGN REGISTRATION DISPUTES, ENFORCEMENT CLAIMS AND INFRINGEMENT CASES BEFORE ROSPATENT.**

**CHAMBERS GLOBAL**

# Employment and Migration Law Practice



The practice handles over 140 projects annually.



As part of the Employment Law School, each month we tell our clients about new developments in regulation and about important court cases.



We cooperate with the L&E Global international association.

## Services

- Advising on general issues of employment and migration law.
- Supporting employers in settling labour disputes.
- Offering support for migration issues.
- Providing representation before the State Labour Inspectorate and the Prosecutor's Office.
- Optimising and restructuring staff, supporting staff reduction and large-scale lay-off procedures.
- Developing and implementing compensatory and incentive programmes.
- Monitoring measures of support for industry as well as industry and regional agreements.

# Employment and Migration Law Practice



**Anna Berlina**

Partner

[a.berlina@pgplaw.ru](mailto:a.berlina@pgplaw.ru)



Anna has over 18 years of experience in providing legal support with respect to the broadest range of employment law issues.

She represents clients in court when employment disputes are examined as well as before the State Labour Inspectorate and the Prosecutor's Office. Anna provides support when employees are dismissed, including in the event of large-scale lay-offs, as well in dealing with trade unions. In addition, she advises on matters that involve granting guarantees and compensations (protecting employees from currency risks, incentive programmes, etc.), sending staff to work in other countries, as well as on other employment law matters.

## WHAT THEY SAY

Interviewees highlight Anna's attention to detail and solution-oriented approach. One source also describes her as practical lawyer who is "available at any time and is always ready to help." (Chambers Europe).



**Vitalia Kuznetsova**

Head of Employment and Migration Law Practice Group, PhD in Law

[v.kuznetsova@pgplaw.ru](mailto:v.kuznetsova@pgplaw.ru)



Vitalia is an expert in employment law as well as matters related to employment and civil law. Before joining Pepeliaev Group she worked for several leading Russian law firms and for one large international law firm. She has 13 years of experience in advising Russian and foreign companies that are industry leaders in different branches of the economy, and in providing support during enforcement proceedings and litigation.

She was noted in 2022 and 2024 in the individual rating of Pravo-300 in the category "Employment and migration law" and in 2024 in group 2 of the category "Employment law" of the individual rating of the Rossiyskaya Gazeta.

## WHAT THEY SAY

"Strong track record in handling unfair dismissals, immigration and employee payment disputes as well as negotiations with trade unions" (Chambers Europe).

# Employment and Migration Law Practice



## Roman Gerebtsov

Head of Employment and Migration Law  
Practice Group

[r.gerebtsov@pgplaw.ru](mailto:r.gerebtsov@pgplaw.ru)

Roman has over 12 years of experience specialising in employment and migration law along with personal taxation. This includes advising major international and Russian companies on various employment and tax law matters, as well as structuring job placements in Russia and from Russia, taking into account migration, employment and tax implications.

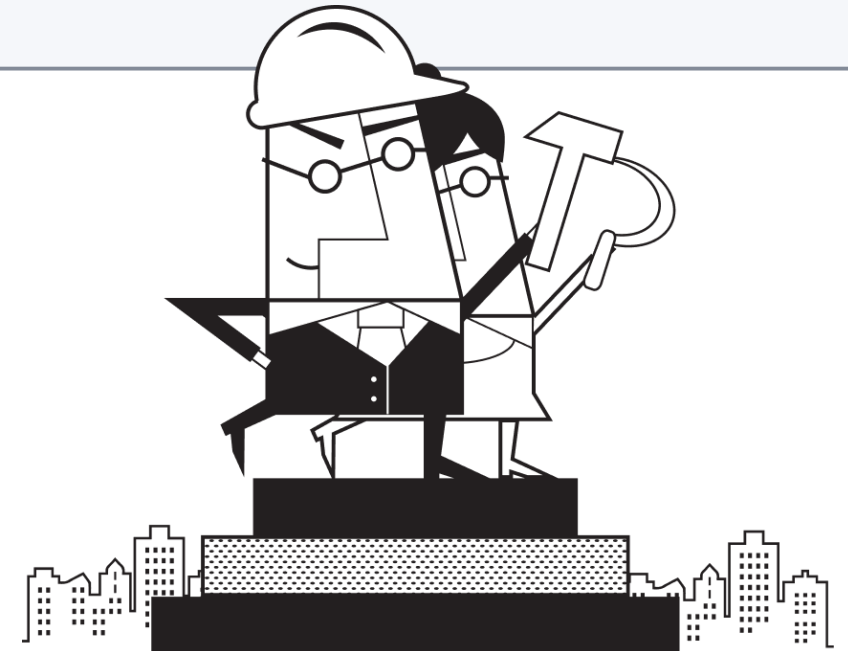
Roman was noted in 2022 and 2023 in the category "Employment and migration law" of the individual rating of Pravo-300 and in 2024 in group 2 of the category "Employment law" of the individual rating of the Rossiyskaya Gazeta.

### WHAT THEY SAY

"The Employment and Migration Law Practice of Pepeliaev Group has a deep knowledge of labour legislation and provides highly valuable and professional advice" (The Legal 500).

SOURCES AGREE THAT THE TEAM IS  
COMPOSED OF "PROMINENT" LAWYERS  
WHO "PROVIDE HIGH-QUALITY WORK."

**CHAMBERS EUROPE**







We offer both integral legal services and IT support from our experts.

## Services

- Advising on compliance with the requirements of data protection legislation.
- Conducting comprehensive audits to check whether organisational and technical measures that clients have implemented to protect personal data comply with legislation.
- Providing support for administrative proceedings and defending clients in lawsuits relating to administrative offences.
- Appearing in court on behalf of clients in disputes relating to the processing of personal data and the disclosure of confidential information.
- Assisting clients in obtaining licences and complying with licence requirements.



The lawyers in our Data Protection Practice have extensive experience of advising on issues concerning, among other things: the processing of personal data; the protection of trade secrets, state secrets and banking secrets; complying with trade secret, state secret and banking secret regimes; complying with legislation on insider information; and using e-signatures for commercial purposes.

- Advising on how to maintain a non-disclosure regime in relation to state secrets.
- Compiling the documents and instituting the procedures necessary for a commercial confidentiality regime to be introduced.
- Advising on how to apply and comply with legislation relating to insider information.
- Advising on how to organise document flow and store information.
- Providing a legal expert review of IT solutions; providing advice of IT specialists in the area of information technology.



**Nikolay Solodovnikov**

Partner

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**Polina Bardina**

Head of Digital Group

[p.bardina@pgplaw.ru](mailto:p.bardina@pgplaw.ru)

Nikolay predominantly specialises in corporate law. For over 20 years he has been advising foreign and Russian clients on corporate law and mergers and acquisitions, issues relating to corporate reorganisation, transformations, conflicts between shareholders, and corporate governance, as well as on structuring all types of legal entities and holding structures in Russia.

He also focuses on developing the digital field. In particular, he supervises the work of the cross-sectoral Digital Economy Support Group and the development of projects in Legal Tech, while he coordinates issues of a company's internal automation.

#### **WHAT THEY SAY**

Lawyers of the corporate practice “provide pragmatic recommendations based on their knowledge of the local specifics” (Chambers Europe).

For over 15 years Polina has been focusing on the legal support of online services and online shops as well as the activities of sellers and manufacturers of goods and services.

She has in-depth knowledge of a wide range of issues relating to commercial law, digital law, the manufacturing and sale of goods, and the provision of services. Since 2020, she has been a recommended lawyer in the Pravo-300 directory.

#### **WHAT THEY SAY**

Clients commend the team for its breadth of expertise in different areas, with one noting: “They are able to provide you with comprehensive support on a wide range of issues, including in complicated, ambiguous and unique cases”(Chambers Europe).



The practice is represented by experts who have considerable experience of working in customs authorities and well-known international companies, and in taking part in litigation relating to customs disputes (in both the state commercial courts and courts of general jurisdiction). They are capable of providing support both in the context of integrated projects and on current projects in Russia and abroad.

## Services

- Advising on a variety of customs and foreign trade related issues.
- Assisting in obtaining refunds for customs duties paid or charged in excess.
- Advising on possible options for optimising customs payments by applying customs benefits and tariff preferences; correctly determining the customs value and classification codes of products.
- Representing clients in disputes with customs authorities.



The Eurasian Economic Commission (EEC), state authorities, Russia's highest courts and federal executive bodies all engage our lawyers as experts to work through and improve customs legislation and to draw up unified approaches for applying it.

- Conducting a customs audit to identify customs risks and assisting in mitigating such risks in legal terms.
- Providing legal support in interactions with Russian customs authorities.
- Providing legal support in business projects to develop global supply chains, striving to optimise customs payments and mitigate customs risks.
- Providing legal assistance for international leases.

# Customs Law and Foreign Trade Regulation



**Alexander Kosov**

Partner,  
PhD in Law

[a.kosov@pgplaw.ru](mailto:a.kosov@pgplaw.ru)



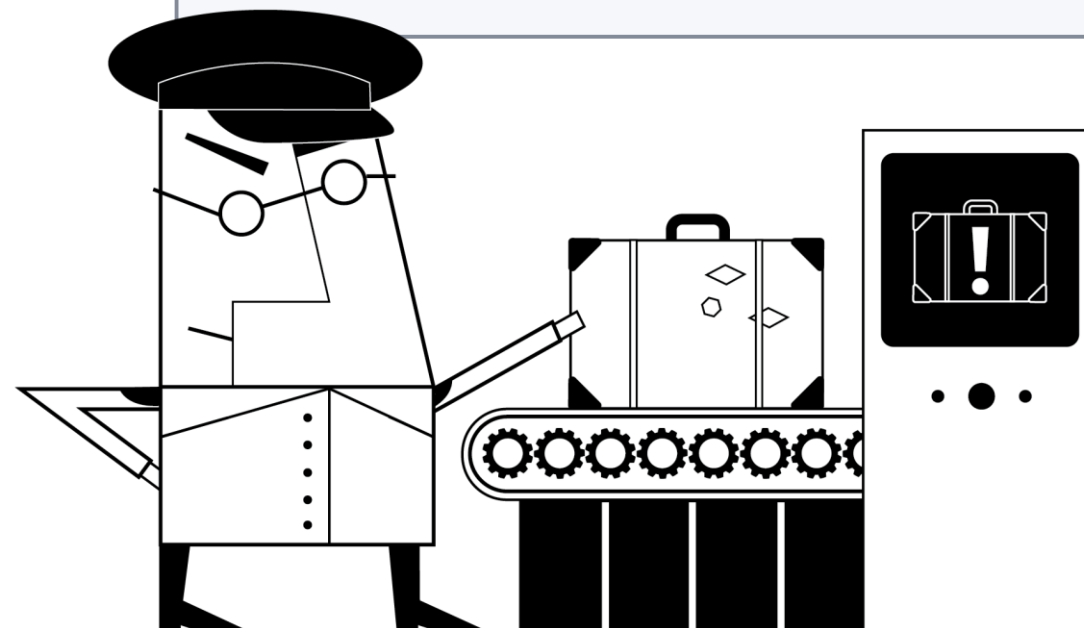
Alexander specialises in customs law, currency law and foreign trade regulation, including the WTO rules. For over 25 years he has been providing legal assistance to clients in customs and foreign trade regulation matters, including those that involve challenging both in and out of court the decisions of the customs and other state authorities as well as regulations, including before the Court of the Eurasian Economic Union.

## WHAT THEY SAY

Clients surveyed by the experts consider that "the lawyers dig deep to find issues that play a role in the mandate," while the team stands out because it "is flexible and understands clients' needs." (Chambers Europe)

OTHERS AGREE, DESCRIBING THE PERFORMANCE OF THE LAWYERS THEY WORKED WITH AS INVARIABLY "EXCELLENT" AND "PERFECT".

**IFLR1000**





Our lawyers provide clients with qualified legal assistance in dealings with law enforcement agencies when legislation on criminal liability is applied in the economic sector.



The broad horizons of our attorneys in Russian criminal law, allied with their extensive practical experience, allow them to successfully solve complex and non-standard problems when we represent and defend the shareholders, executives and employees of clients in the context of criminal proceedings (avoiding or minimising any risk of criminal liability).

## Services

- Advising on issues of criminal law and criminal procedure law.
- Assessing and mitigating risks.
- Examining and challenging the acts or omissions of law enforcement bodies.
- Defending clients before law enforcement authorities and in courts of general jurisdiction.
- Appealing courts' decisions, including to higher courts.
- Reviewing and summarising the practice of applying criminal and criminal procedure legislation.

# Criminal law defence of business



**Maxim Koshkin**

Head of Practice, Criminal Law  
Defence of Business

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**Leonid Kravchinsky**

Partner

[l.kravchinsky@pgplaw.ru](mailto:l.kravchinsky@pgplaw.ru)



Maxim Koshkin is an attorney and the Head of our Criminal Law Defence of Business Practice. He specialises in tax law, criminal law and criminal procedure law and has extensive experience in providing legal defence and representing clients before law enforcement authorities at all stages of criminal proceedings.

He has been a member of the Moscow City Bar Association since 1988.

## WHAT THEY SAY

“The lawyers give very pragmatic advice on local specifics”.  
(Chambers Europe).

Leonid specialises in tax and civil law. He provides advice to clients with regard to taxation and tax planning (including in cases when an audit is being conducted), and also provides legal support to Russian enterprises, including those with foreign investments. Leonid has more than 25 years of professional experience

Leonid has participated in a number of projects that involved providing advisory services to oil and gas companies, including Gazprom OJSC and its subsidiaries, in particular with regard to many contentious matters of calculating mineral extraction tax, profit tax and other taxes on companies.

## WHAT THEY SAY

“Outstanding tax practice which participates in settling tax disputes of the highest level and often appears before the Russian Supreme Court with regard to issues relating to tax audits” (Chambers Europe).



Pepeliaev Group's lawyers provide expert legislative drafting support in order to change the regulatory environment in clients' interests. They have extensive experience of dealing with state authorities at all levels on issues that concern resolving criminal law conflicts, and of overcoming excessive administrative pressure within control and supervisory activities.

## Legal GR services

- Developing a road map of activities to resolve conflict situations and selecting the most efficient tools to protect rights.
- Drafting appeals, motions, and personalised letters in the interests of the client.
- Providing legal and expert support when such documents are being considered.
- Arranging expert surveys and public discussions, and dealing with business protection institutions to achieve the best results.
- Liaising with the competent state authorities to develop measures to respond to an appeal and for a favourable resolution of a conflict.

## Anti-corruption compliance services

- Developing a full set of necessary documents and activities to introduce anti-corruption policy in a client's company.
- Conducting an audit and drawing up recommendations on how to improve a current anti-corruption policy, how to bring it into line with the best global standards, and how to comply with the requirements of FCPA and UK BA; assessing and mitigating corruption risks in the relevant company's current business model.
- Structuring work with contracting parties from standpoints of the requirements of anti-corruption legislation.
- Automating compliance procedures by applying our own legal tech developments which are based on unique algorithms and IT solutions.
- Stress-testing and checking the efficiency of anti-corruption measures that are being taken. providing the certification of a company as meeting anti-corruption provisions and standards.
- Organising training sessions and seminars for employees.

# Legal GR and Anti-corruption Compliance



**Sergey Taut**

Expert

[s.taut@pgplaw.ru](mailto:s.taut@pgplaw.ru)

Sergey specialises in matters that relate to safeguarding entrepreneurs from unlawful criminal and administrative prosecution applying tools of social and state agencies for the protection of the rights of business.

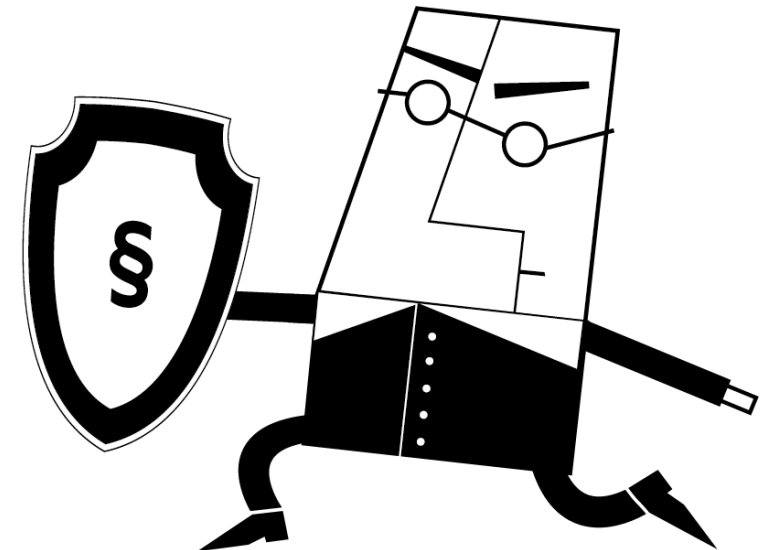
He advises clients on preventing and counteracting hostile takeover attacks on their businesses, including corporate and B2B conflicts in which state authorities are involved.

## WHAT THEY SAY

Sergey has been awarded a silver medal of the Russian Ministry of Justice "For a contribution"; a certificate of honour from the Russian President's Business Ombudsman *For Contributing to the Development of Institutions for the Protection of Entrepreneurs' Rights*; a certificate of honour of the Council of Europe Programme Office in Russia *For a Personal Contribution*; and an acknowledgement from the Law Department of the Higher School of Economics *For Legislative Initiatives Aimed at Securing Entrepreneurs' Rights*.

WHAT THE TEAM IS KNOWN FOR LARGE DOMESTIC PLAYER FOCUSED ON BEHAVIOURAL AND COMPLIANCE ISSUES.

**CHAMBERS EUROPE**





# Escrow agent services

**Escrow** is a globally recognised legal mechanism. It involves an escrow agent, a third party, holding money or property for contracting parties when, for instance, there is a deferral of payment under a contract or of a transfer of ownership title to the item that is being acquired. The escrow agent keeps the property under a contract and then transfers it to either party as long as certain conditions are met.

## Services

- Drafting escrow agreements and providing legal support when they are concluded.
- Providing legal support during negotiations and devising the approach when contracting parties use an escrow mechanism.
- Escrow agent services.



**Ilya Bolotnov**

Partner

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**Nikolay Solodovnikov**

Partner

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# Professional Legal Translation

We have approximately qualified legal translators with long experience of translating legal documents from English into Russian and Russian into English. They are equally at home with all types of documents the firm produces and encounters in its work, from legal opinions to contracts, from court documents to legislation, and from general correspondence to communications with governmental authorities.

THE TEAM IS PROACTIVE AND WAS ABLE TO ADDRESS THE PROBLEM WE HAD FROM A NEW ANGLE.

**CHAMBERS EUROPE**

## Services

- Russian to English and English to Russian translations of documents of any complexity.
- Editing of translations into English by a native speaking editor.
- Translations to/from other languages through partner agencies and independent outsource translators.
- Checking of translations into Russian completed by third-party translators.
- Arranging for the translator's signature and copies of the document to be certified by a notary.
- Consecutive Russian-English interpretation during business meetings and conferences.
- Holding instructional seminars and training sessions for Russian-speaking lawyers on drafting legal documents in English.

# Professional Legal Translation



**Alexander Vinogradov**

Deputy General Director

[a.vinogradov@pgplaw.ru](mailto:a.vinogradov@pgplaw.ru)

Alexander started his career at leading Russian law firm Pepeliaev Group in 2003 as an in-house lawyer. Since 2009 he has held the position of Deputy CEO of the firm.

An independent Russian rating published by the Russian Managers' Association in partnership with the Kommersant publishing house has hailed Alexander as featuring among the top 1000 Russian managers and many times among the top 5 best HR directors ("Professional services" sector). Further, in 2022 Alexander claimed the first place in the "Professional services" sector in the category "Top 100 HR directors".

He is also a member of the Russian Managers' Association.

He has earned an additional degree from the French-Russian University founded with the support of the Russian Ministry of Education and the French Ministry of Europe and Foreign Affairs. Upon graduation Alexander obtained degrees in Jurisprudence and in Linguistics and Translation.



**Evgeniy Brezgin**

Head of Translation Department

[e.brezgin@pgplaw.ru](mailto:e.brezgin@pgplaw.ru)

Evgeniy specialises in translations in the field of corporate, tax, and currency law, antitrust regulation, telecommunications, pharmaceuticals, and real estate. As an interpreter Evgeniy regularly provides support to our firm's lawyers in negotiations, before court and tax authorities, and during the notarial certification of transactions.

Evgeniy has more than 25 years of work experience as translator and interpreter in various foreign and Russian companies. As part of the translation department of Pepeliaev Group, he has participated in many major projects of the firm, including the translation of the corporate and contractual documentation of a leading international news agency, of a set of documents for the reorganisation of the Russian branch of a large Turkish construction company, and of materials for tax and antimonopoly audits of a number of leading tobacco manufacturers. He also handled the translation of financial statements for a tax audit of a large international real estate management corporation.

# Legislative Work



Pepeliaev Group's lawyers have enormous experience of drafting laws and, over many years, have been engaged to work on expert councils to improve legislation at the request of the State Duma and the Council of the Federation, as well as the Russian Ministry of Economic Development, the Russian Accounts Chamber and other senior state authorities.

## Services

- Assessing the implications for business of draft laws being developed by state authorities and other organisations, and coming up with proposals to modify such draft laws.
- Identifying systemic problems in legislation, and administrative and court decisions applying it, that require amendments to legislation.
- Studying experience overseas of how similar legal issues are regulated.
- Preparing proposals for amendments to legislation and justifying them on economic and legal grounds.
- Drafting laws and sending them to those affected by a legislative initiative.
- Lobbying draft laws before the state authorities by acting as legal experts.
- Arranging public hearings, discussions and meetings in relation to issues arising from draft laws.



**Sergey Pepeliaev**

Managing Partner,  
PhD in Law

[s.pepeliaev@pgplaw.ru](mailto:s.pepeliaev@pgplaw.ru)



**Sergey Taut**

Expert

[s.taut@pgplaw.ru](mailto:s.taut@pgplaw.ru)

# Preparing overviews of legislation and judicial practice

**The team at Pepeliaev Group has extensive experience of preparing regular overviews for Russian and foreign companies. What makes them especially valuable is that they are business orientated, focusing on the client's needs and the specifics of the industry.**

When legal regulation is continually changing, while regulators are focusing their attention more intensely and competition is becoming increasingly tougher, it is important for the business:

- to learn in good time of the changes in legislation and case law;
- to take these changes into account in their work and take well-balanced management decisions;
- not to miss new opportunities and measures of support, while also ensuring that the company remains stable;
- to mitigate potential criminal, administrative, commercial and other risks.

We will help you to keep track of the changes in legislation and practice, specifically by:

- setting up monitoring that takes account of your company's interests and analysing legal information on a mass scale;
- choosing the relevant news and documents;
- supplying a selection of changes in a convenient format / regime



**Oksana Bodryagina**

Coordinator  
of information projects

[o.bodryagina@pgplaw.ru](mailto:o.bodryagina@pgplaw.ru)

## Our services

- Monitoring planned / adopted amendments to legislation and practice;
- Preparing regular individual overviews based on the results of monitoring;
- Providing recommendations of Pepeliaev Group's lawyers on the tax implications of legislation that is to be adopted, trends in case law and risks for the business;
- Conducting theme-based seminars and webinars on how the new developments are to apply.



The group's lawyers provide advice on property and personal non-property issues at any stage of family relationships, including the stage when people are planning to marry.



We help our clients with drafting a well thought out prenuptial agreement, providing support in fulfilling its conditions and resolving ancillary questions.

## Services

- Providing advice on property issues and non-property personal issues that the parties face at any stage of family relationships.
- Providing advice on property issues at the stage when people are planning to marry.
- Drafting well thought out pre-nuptial contracts which take into account the prospect for the family relationship of the spouses to develop (including property rights among others).
- Providing support in enforcing the terms and conditions of a pre-nuptial contract.
- Handling disputes that involve challenging pre-nuptial contracts and seeking to have them amended or terminated.
- Providing advice on divorce and litigating divorce cases, as well as cases of the following types: those seeking an award of alimony or a change to the amount of alimony; those that involve dividing property; those determining the place where minor children will live and the procedure for parental access to children; those seeking to deprive a parent of parental rights; and those that involve establishing paternity.
- Providing advice and enforcing inheritance rights (including cases when the property is located outside Russia).
- Assisting in the subsequent disposal of inherited property.
- Optimising taxation for family members in connection with the new property tax for individuals.

# Family and Inheritance Law



**Olga Puchkova**

Lead Expert

[o.puchkova@pgplaw.ru](mailto:o.puchkova@pgplaw.ru)



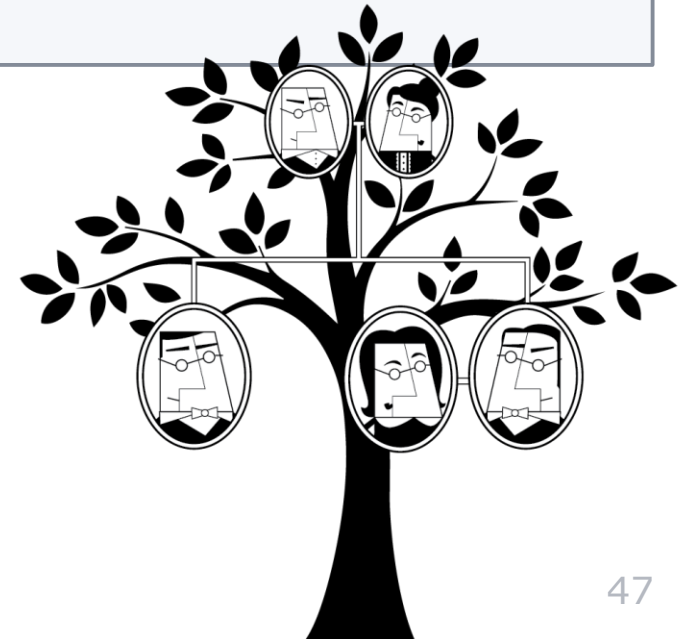
Olga Puchkova has more than 30 years of professional experience in family law, inheritance law and related legal relationships, including in litigation concerning these areas. For this reason, she gives advice that is not theoretical but deeply practical in nature, taking account of court and administrative practice.

## WHAT THEY SAY

An individual and creative approach to giving advice (Chambers Europe).

CLIENTS APPRECIATE THE TEAM'S PRAGMATIC APPROACH, WITH ONE SOURCE NOTING THAT IT "ALWAYS DEMONSTRATES A PRACTICAL APPROACH BOTH IN PROVIDING ADVICE ON GENERAL LEGAL ISSUES AND ON SPECIFIC SITUATIONS."

**CHAMBERS EUROPE**




# Sector-Based Groups


**The potential of any company cannot be fulfilled without account being taken of the features of its industry, given that these largely determine the legal specifics of how the sector is regulated.**

In a highly competitive environment, the expertise and skillful application of information regarding the intricacies of statutory regulation helps companies to strike a proper balance between risk management and benefiting from new opportunities.


Sector-based groups within our firm bring together experts in various fields of law, who possess a profound knowledge of the area they oversee and have strong experience in advisory work, taxation and transactional support. Such groups operate at the level of different practice groups within the firm.


 Digital Economy Legal Support Group


 Automotive industry and transportation

 Telecom, media and IT

 Retail

 Oil and gas sector and mineral resource use

 Life sciences

 Production of consumer goods

 Ecology

 Maritime law

 Energy

 Legal support of projects in the sphere of culture and art





>100 clients with the top 10 largest pharmaceutical companies of the world.



>300 projects in the last 3 years.



>14 practices co-working to resolve complex issues.

## Services

- Clinical trials.
- Advertising and liaising with the professional community.
- Wholesale and retail trading.
- Localising manufacturing.
- Transactions with assets.
- Legal support with regard to other aspects.



**Konstantin Sharlovsky**

Partner

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A CLIENT NOTES: "THEY ARE VERY GOOD AT MAKING A THOROUGH ANALYSIS," ADDING: "THEY ARE ALWAYS ABLE TO ANSWER COMPLEX QUESTIONS."

**CHAMBERS EUROPE**

# Ecology



Two lawyers of the practice are certified as environmental auditors.



Developing amendments to the laws on industrial safety, on the water supply and on water discharge.



Providing legal support in the largest environmental damage compensation dispute in history. The amount of the claims was RUB 148 billion.

## Key services

- Reviewing the environmental protection requirements applicable to a project that is being implemented.
- Applying hygiene and public health rules and regulations.
- Advising on industrial safety.
- Working on matters connected with the processing and recycling of waste and with the payment of environmental duty by manufacturers and commodity importers.
- Support for projects taking place in specially protected natural areas.
- Resolution of disputes related to harm caused to the environment and to other issues arising from the use of natural resources (including licensing).



**Natalia Stenina**

Partner,  
PhD in Law

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**Elena Krestyantseva**

Head of Land, Real Estate and  
Construction Practise (St. Petersburg)

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**Yulia Yurchenko**

Head of Ecology Group,  
Krasnoyarsk

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# Telecom, media and IT



Among our clients are more than 80 companies from the telecommunications and media sector.



Our lawyers act as independent experts in the State Duma, as well as before supreme judicial bodies and major business associations.



Providing legal support for projects on the inclusion of companies in tax monitoring.



Natalia Kovalenko is initiator of and inspiration behind the Telecom Club, created 16 years ago for tax experts in the TMT field.

## Key areas of the Group's activity

- Regulatory standards for communication activity.
- Taxation of telecommunication companies.
- Corporate law issues.
- Providing advice on the specifics of telecommunication companies' activity.
- Advising on compliance with antitrust legislation with regard to the communication sector.
- Licensing issues.
- Land law, real estate and construction.
- Defending telecoms operators in court.



### Natalia Kovalenko

Partner,  
PhD in Law

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### Rustem Ahmetshin

Senior Partner,  
PhD in Law

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# Digital Economy Legal Support Group

## Key areas of the Group's activity

- Assisting IT companies with obtaining benefits and measures of support.
- Services of setting up IT companies in order to obtain benefits and measures of support.
- Sanctions. Providing legal support to companies engaged in the IT sector.
- Implementing an electronic document management system (a 'Paperless office').
- E-Commerce.
- IT & IP.
- Cybersecurity.
- Regulatory aspects of IT.
- Providing support during the implementation of an AI-based document designer.



**Nikolay Solodovnikov**

Partner

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**Polina Bardina**

Head of Digital Group

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# Sector-Based Groups

## Energy and natural resources

Pepeliaev Group has a long-standing relationship with companies from the fuel and energy sector and represents them in all branches of law. We help our clients implement the most diverse projects to develop their business strategically or maintain efficient performance.

We provide the full range of legal services for energy companies. Our lawyers have successfully handled a number of precedent-setting lawsuits, which had a significant effect on subsequent court practice (for instance, a dispute on the tax consequences of technological and commercial losses of electric power). On numerous occasions we have succeeded in persuading state authorities to withdraw their claims against energy companies at pre-trial stages.

Moreover, our experts have extensive experience of advising major oil and gas companies and their contractors on legal issues connected with operations at hydrocarbon deposits, including those located on the continental shelf that are being developed under the terms and conditions of Production Sharing Agreements. The lawyers of Pepeliaev Group have frequently been involved in the drafting of amendments to the Russian Tax Code, the Law on the Russian Continental Shelf, and other legal instruments that regulate the development of offshore deposits.



**Rustem Ahmetshin**

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**Sergey Savseris**

Senior Partner,  
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**Natalia Stenina**

Partner,  
PhD in Law

[n.stenina@pgplaw.ru](mailto:n.stenina@pgplaw.ru)



# Sector-Based Groups

## Art and culture law

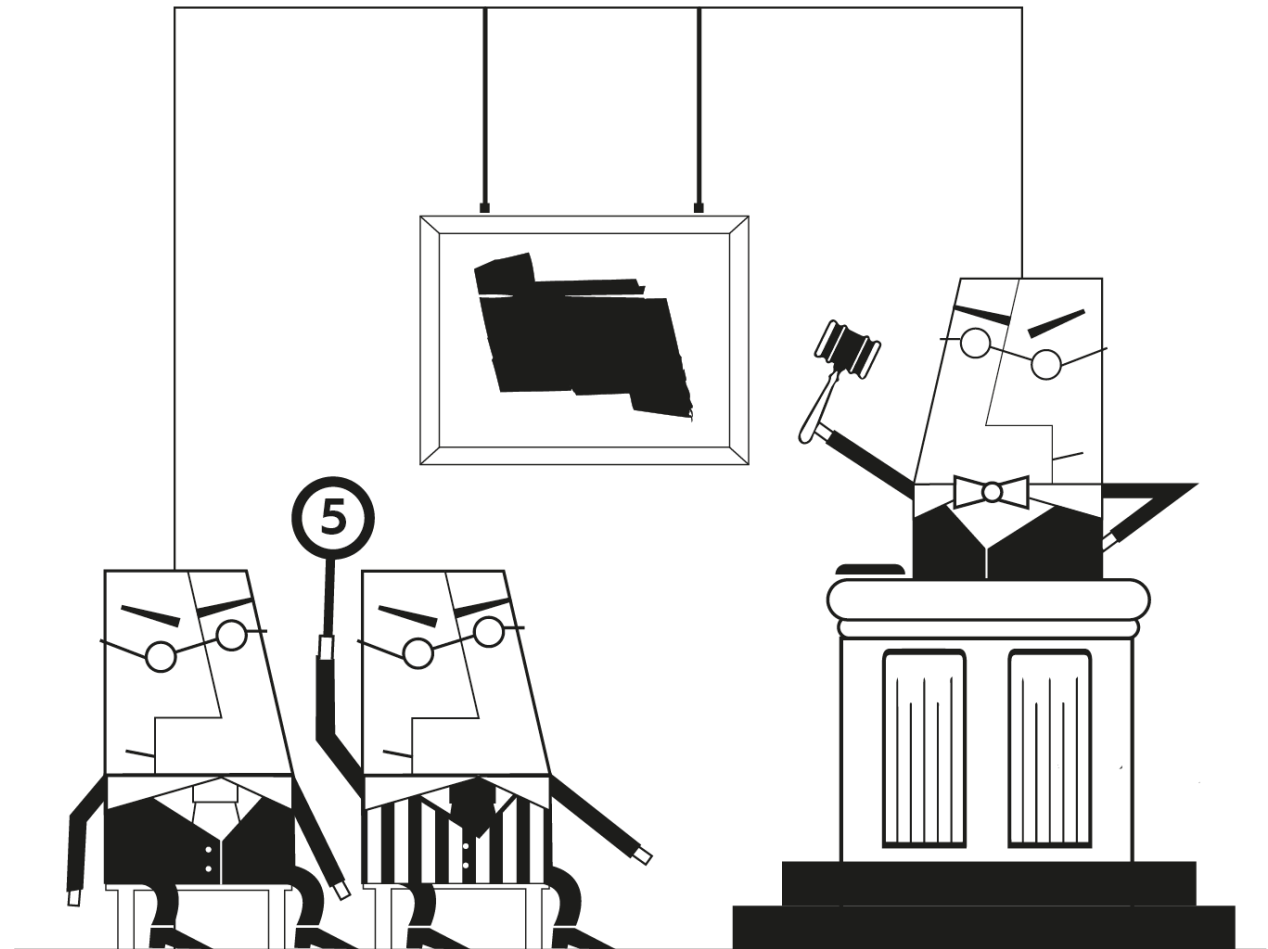
Pepeliaev Group advises players in the art market on all legal issues surrounding culture and art. The demand for such services has come to the fore against a backdrop of the arts market becoming more open and digitalisation penetrating the sphere of culture. Our clients include large museums, art galleries, and foundations, organisers of exhibitions, collectors and authors of art works. We offer legal support in tackling general legal issues in relation to art as well as issues arising exclusively in this field, including all aspects of acquiring and selling art, and defence in court disputes.



**Ksenia Kulikova**

Senior Associate (St. Petersburg)

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# Pepeliaev Group's St Petersburg Office

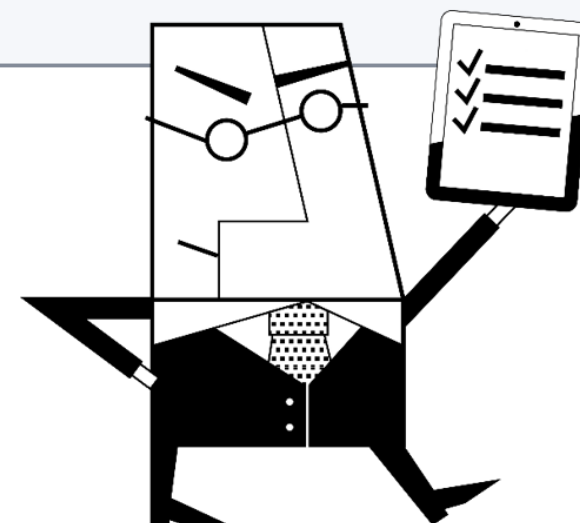
**Pepeliaev Group's St Petersburg practice is a leader in the legal market of the North-West Federal District. It offers services across the board to major foreign and Russian businesses, ranging from solving everyday legal problems to supporting major integrated projects.**

Thanks to our extensive partnerships and international links, the practice works productively with clients in St Petersburg and the major cities of the North-West Federal District, as well as in the Baltic States and Scandinavia.

The lawyers in our St Petersburg practice have been ranked as experts in their fields in the ratings of prestigious legal directories such as Chambers Europe, The Legal500, and The Best Lawyers; they are among Russia's leading corporate and tax lawyers.

**SERGEY SPASENNOV** IS WELL REPUTED FOR HIS EXTENSIVE EXPERIENCE ADVISING ON A VARIETY OF COMMERCIAL AND CORPORATE-RELATED ISSUES. MARKET COMMENTATORS HIGHLIGHT HIS CALM MANNER AND BUSINESS-ORIENTED APPROACH.

**CHAMBERS EUROPE**



# Pepeliaev Group's St Petersburg Office



**Sergey Spasennov**

Senior Partner,  
Head of St Petersburg Office

[s.spasennov@pgplaw.ru](mailto:s.spasennov@pgplaw.ru)



Sergey has over 25 years of experience in advising on corporate law and M&A, business restructuring and reorganizing. As a head of St. Petersburg office he supervises major M&A deals, real estate transactions, and provides advice and support industrial and infrastructure projects.

## WHAT THEY SAY

“Sergey Spasennov is a well-known name in St Petersburg's legal market. He oversees the corporate team and leads on corporate structuring and M&A mandates” (Chambers Europe).



**Elena Krestyantseva**

Head of Land Law, Real Estate  
and Construction Practice

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Elena specialises in real estate and construction, land and environmental law, industrial safety legislation, and for over 15 years she has been representing clients in disputes under construction contracts, property and leasing disputes, etc.

Elena has vast experience in providing legal support in real estate transactions and in projects aimed at eliminating the legal risks inherent in the construction, operation and leasing of real estate facilities.

## WHAT THEY SAY

“Elena Krestyantseva is a professional, high-calibre lawyer” (The Legal 500).



# Pepeliaev Group's Siberian Office

**Pepeliaev Group's Siberian Office with a permanent presence in Krasnoyarsk provides the full range of legal services to Russian and foreign companies: from solving routine legal problems to providing support for the largest and most complicated projects.**

In Pepeliaev Group's Siberian Office, client matters are handled by leading lawyers who have expertise in different areas of legislation and in-depth knowledge of the region. We place particular emphasis on providing value for money and supporting fast and stable growth of clients' businesses.

## Key competencies

- Implementing major projects which are strategic for the region.
- Deep insights into regional legislation.
- Providing support to companies in Krasnoyarsk Region, Altai Republic, Tuva Republic, Irkutsk, Kemerovo, Novosibirsk, Omsk and Tomsk Regions.

## Key practices

- Tax law and tax disputes.
- Corporate law / M&A.
- Real estate and construction.
- Ecology.
- Criminal law defence of business.



**Egor Lysenko**

Head of Siberian Office

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Egor specialises in tax and civil law, has in-depth knowledge of how to settle disputes involving the tax authorities, and has extensive experience representing clients before tax authorities and commercial courts, including in disputes to confirm that the tax benefit is justified.

## WHAT THEY SAY

"The lawyers have broad experience in tax and litigation services. The advice is based not only on legal grounds but also on practicality" (Chambers Europe).

# Pepeliaev Group's Far East Office

**Our office in Vladivostok have all the resources to provide the full range of legal services to Russian and foreign companies: from solving routine legal problems to providing support for the largest and most complicated projects.**

The remarkable improvement of the investment climate in Russia's Far East has given rise to a need for qualified and experienced advisors. Lawyers from this office have expertise in different areas of legislation and an in-depth knowledge of the Far East region.

Our lawyers have been ranked as experts in their fields in the ratings of prestigious legal directories such The Legal 500 and IFLR1000.

PEPELIAEV GROUP IS 'QUICKLY ABLE TO UNDERSTAND THE SPECIFICS OF EACH BUSINESS SECTOR', AND OFFERS 'SOLUTION-ORIENTED, BUSINESS-FOCUSED ADVICE'.

**THE LEGAL 500**



## Natalia Prisekina

Partner, Head of Far East Office  
Ph.D. in Law.  
LL.M. in Transnational Business Practice (USA)  
MCI Arb

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Natalia has vast experience in cross-border commercial and corporate transactions in maritime, transportation and employment law, as well as in civil and international litigation; she has a track record in legal professional practice of about 35 years. She has personally participated in providing legal support for major transactions in the Far East of Russia. She is the Honorary Consul of the Republic of Chile in Vladivostok. Her consular jurisdiction extends to Primorye, Kamchatka and Khabarovsk Territories, as well as to Sakhalin and Amur Regions.

### WHAT THEY SAY

Clients value the team for its clear and client-oriented communication (Chambers Europe).

# Pepeliaev Group's Office in the Republic of Tatarstan



## Aidar Sultanov

Head of the Representative Office  
in the Republic of Tatarstan, PhD in Law

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Aidar has been specialising in civil law and dispute resolution for over 30 years.

He has vast experience in providing legal support within a major company including representing it before the Presidium of the Russian Supreme Court, the Presidium of the Russian Supreme State Commercial Court and the Russian Constitutional Court. Aidar is experienced in resolving complicated issues where procedural, civil and antitrust legislation is applied.

Applications which Aidar had prepared to the Russian Constitutional Court had a major effect on the improvement of Russian legislation and the removal of unconstitutional provisions from the field of Russian law.

In the Russian Constitutional Court, he won four cases in which he represented not only Nizhnekamskneftekhim but also the Cabinet of Ministers of the Republic of Tatarstan.

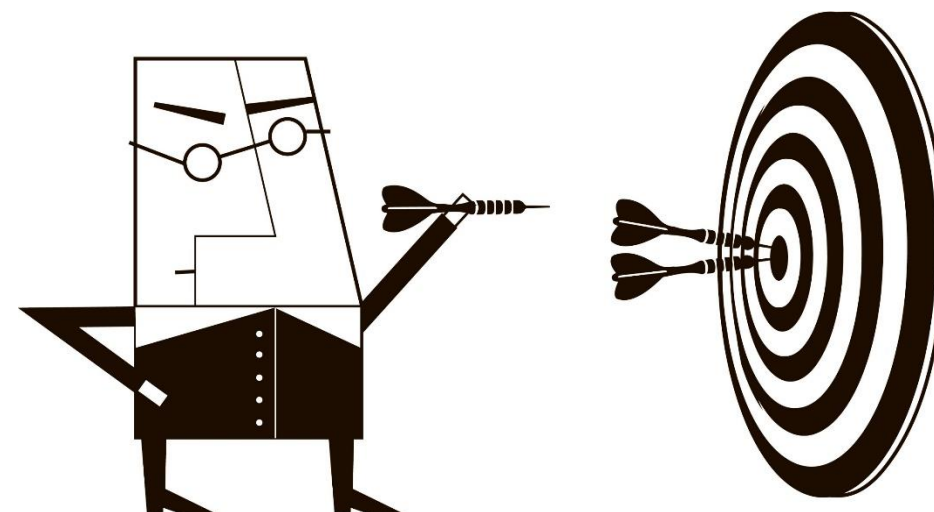
Aidar is actively involved in academic work: he has published more than 360 academic and practical articles in different major Russian legal publications and journals; he is the chairman of the State Examination Commission at Kazan Federal University. He is among the most frequently quoted experts in procedural law in Russia.

### WHAT THEY SAY

"A far-sighted, incredibly hardworking and unique professional" (Legal 500).

OTHERS AGREE, DESCRIBING THE PERFORMANCE OF THE LAWYERS THEY WORKED WITH AS INVARIABLY "EXCELLENT" AND "PERFECT".

**IFLR1000**



**Pepeliaev Group has a specialised practice group known as the Chinese Desk, which provides legal assistance for Chinese investors in Russia and for Russian companies doing business in China.**

Pepeliaev Group's lawyers provide legal support to Chinese companies in Russia at all stages of a business process, including selecting a region to invest in, minimising the tax burden, protecting IP and a host of other matters. By getting to grips with the needs of Chinese business, Pepeliaev Group has established the most comfortable conditions for investors. We strive to speak to our clients in the same language, both in Russia and elsewhere: in Pepeliaev Group's Moscow Office we have Chinese Desk Senior Manager who speaks both Chinese and English fluently.

Over the last few years we have been actively doing business with Chinese clients, such as Lifan, Huawei, ZTE Corporation, Haier Russia and other corporations. Pepeliaev Group's lawyers advise them on IP, employment and migration, tax, corporate and customs law.

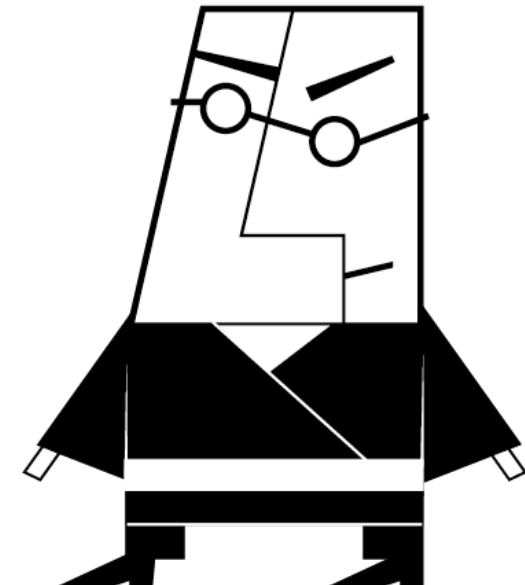
The investment attractiveness of Russian regions, the benefits provided to foreign investors and residents of Special Economic Zones and Territories of Advanced Development of the Russian Federation provide huge opportunities for Chinese investors to participate in joint business projects.



**Margarita Okorokova**

Chinese Desk Manager

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**Pepeliaev Group has a fully fledged service providing legal support for Korean investors in Russia as well as to Russian companies operating in Korea – the Korean Desk.**

Pepeliaev Group's lawyers along with Korean specialists provide legal support at all stages of a business process, including:

- selecting a region to invest in;
- minimising the tax burden;
- dealing with state authorities;
- foreign trade regulation;
- dispute resolution;
- and a host of other matters.

The lawyers working on the Korean desk are experienced in Korean law (South and North) and Russian law as well as having an appreciation of the needs of Korean business in Russia. They also have enormous practical experience on the Russian and international markets. All this gives Korean investors the opportunity to construct their work to the maximum effect, in line with national legislation.

Pepeliaev Group also has strategic partners and representatives in Korea. This presence in the two countries helps to provide legal support for business to Korean investors in Russia as well as to Russian companies operating in Korea (South and North).

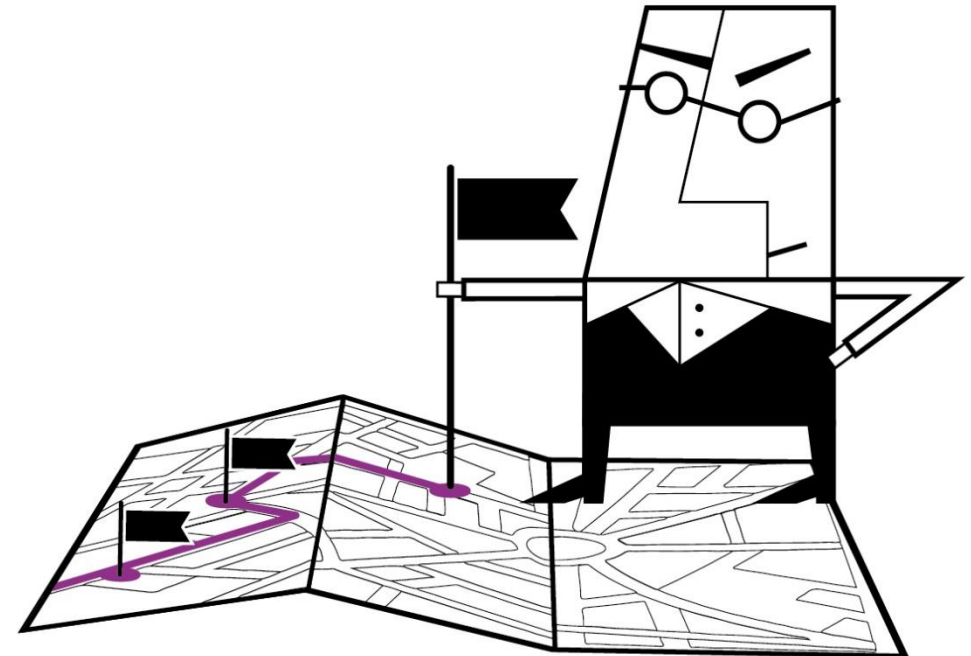


**Kwontae Choi**

Counselor, Korean Desk

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# Middle East Desk

## Key Services

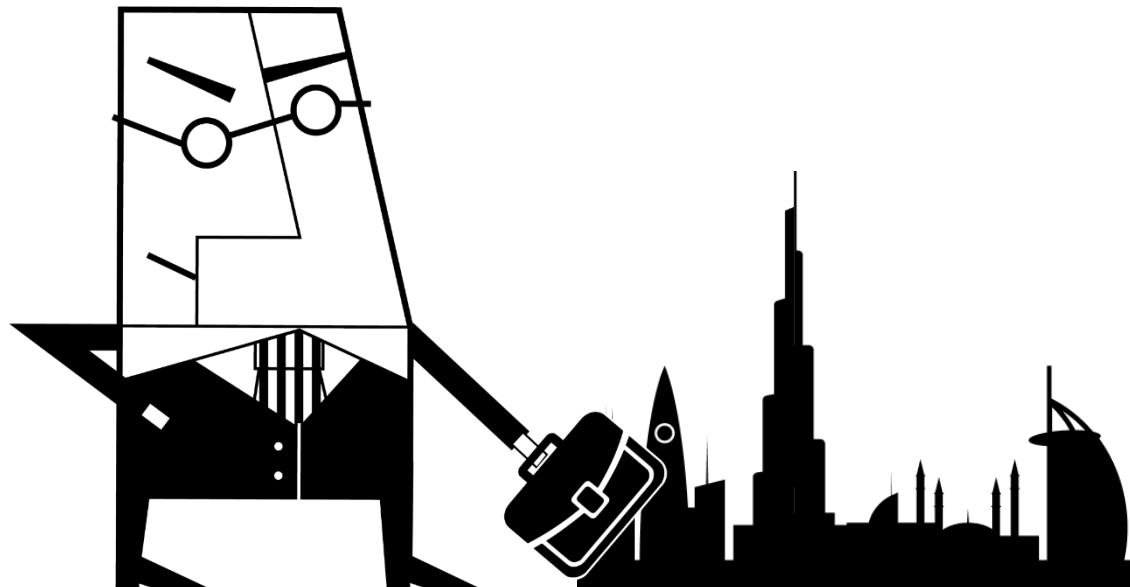
- Tax structuring in the GCC states.
- Tax support.
- Tax consultancy in the UAE.
- Private Wealth Tax Services in UAE.
- Tax Compliance.
- Legal project management.



**Andrey Tereschenko**

Partner

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